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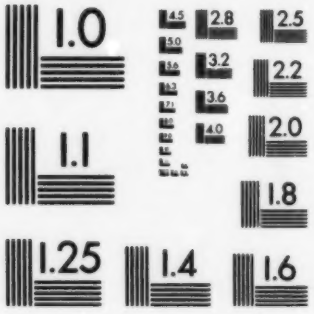

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Alberta Economic Development and Trade

Annual Report for 1987-88

To Co-ordinate and Implement the Economic Development and Diversification Strategy of the Government of Alberta

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ECONOMIC DEVELOPMENT
AND TRADE

Office of the Minister

407 Legislature Building, Edmonton, Alberta, Canada T5K 2B6 403/427-2134

February 1989

Honourable Dr. David J. Carter
Office of the Speaker
Legislative Assembly of Alberta
Room 325, Legislature Building
Edmonton, Alberta
T5K 2B6

Dear Sir:

I have the honour to present the annual report of Alberta Economic Development and Trade for the fiscal year ended March 31, 1988.

Respectfully submitted,

Larry R. Shaben
Minister

Message from the Deputy Ministers

The pace of progress has accelerated over the past years, as the world of business has become increasingly sophisticated and far more competitive, both within the province and on an international level. The ability to ride the crest of change — to respond without hesitation to new opportunities and deal decisively with new challenges — is of utmost importance to Alberta's business community. It is equally important to our department in fulfilling our role as a catalyst for economic growth and diversification. During 1987-88, the department took a significant stride forward by implementing a new organizational structure. The process began with the establishment of firm goals. Three interlocking priority areas were identified as encouraging Alberta business, increasing exports and attracting new investment to the province. Once defined, a structure was developed to reflect these priorities. Streamlining six operating groups into three results-oriented divisions would enable the department to become more effectively trade- and investment-driven. Through a co-operative, collaborative effort that spanned several months of intensive involvement, this new structure was implemented without disrupting programs and activities. To better meet the needs of Alberta's entrepreneurial business community, the three areas of Small Business, Industry Development and Financial Programs were united within the new division of Small Business and Industry. As trade and

INVESTMENT ACTIVITIES ARE CLOSELY INTERRELATED, THE TRADE DEVELOPMENT DIVISION AND THE INVESTMENT BRANCH WERE BROUGHT TOGETHER TO FORM THE MORE PRO-ACTIVE DIVISION OF TRADE AND INVESTMENT. A STRONGER EMPHASIS ON LONG-RANGE STRATEGIC PLANNING WAS UNDERSCORED WHEN THE PLANNING AND SERVICES GROUP BECAME THE POLICY AND PLANNING DIVISION. THIS DIVISION WILL TAKE A LEAD ROLE IN IDENTIFYING ISSUES, FORMULATING PROVINCIAL POLICIES AND SETTING NEW DIRECTIONS IN SUCH AREAS AS INTERNATIONAL, BILATERAL AND INTERPROVINCIAL TRADE AND TRANSPORTATION. AS WILL BE APPARENT FROM A REVIEW OF THIS ANNUAL REPORT, THE REORGANIZATION HAS ALREADY HAD A POSITIVE IMPACT, BRINGING NEW EFFICIENCY AND EFFECTIVENESS TO THE DEPARTMENT'S OPERATIONS AND PROVIDING A CLEAR FOCUS FOR THE FUTURE. THE CONSIDERABLE RESOURCES OF THE DEPARTMENT ARE NOW GEARED ENTIRELY TOWARD GIVING THE PROVINCE A COMPETITIVE EDGE BY BUILDING TRADE, GENERATING NEW INVESTMENT AND HELPING ALBERTA BUSINESS TO GROW, DIVERSIFY AND ACHIEVE ITS FULL POTENTIAL.

GEORGE DE RAPPARD
Chief Deputy Minister

CLARENCE J. ROTH
Deputy Minister

The Year in Review: A Spirit of Excellence

Anticipation mounted throughout 1987 as the Olympic torch was carried across Canada, finally ending its historic journey in Calgary on February 13, 1988. This will long be remembered as the year of the Olympics in Alberta, as competitors from around the world exemplified the highest ideals of athletic excellence. For Alberta Economic Development and Trade, 1987-88 was also a year of competitive challenge, a year of achievement and a year characterized by a commitment to excellence. Just one highlight was a program undertaken to capitalize on the window of opportunity presented by the Olympics. Companies throughout the province were encouraged to "compete for Alberta" by providing referrals to the Olympic Business Program, through which over 1,200 prospects were introduced to opportunities in a number of industries. During the year, a greater emphasis was also placed on trade missions to open and expand markets in key regions of the United States, Europe and the Asia/Pacific sector. Most notably, the department co-ordinated a multidepartmental Ministerial Mission to the Asia/Pacific region. The first of its magnitude to be undertaken by any Canadian province, the mission saw more than 40 companies participate and identify well over $400 million in potential projects and contracts. In penetrating competitive international markets, Alberta has a valuable resource in its multicultural population. At the first-ever Alta Trade

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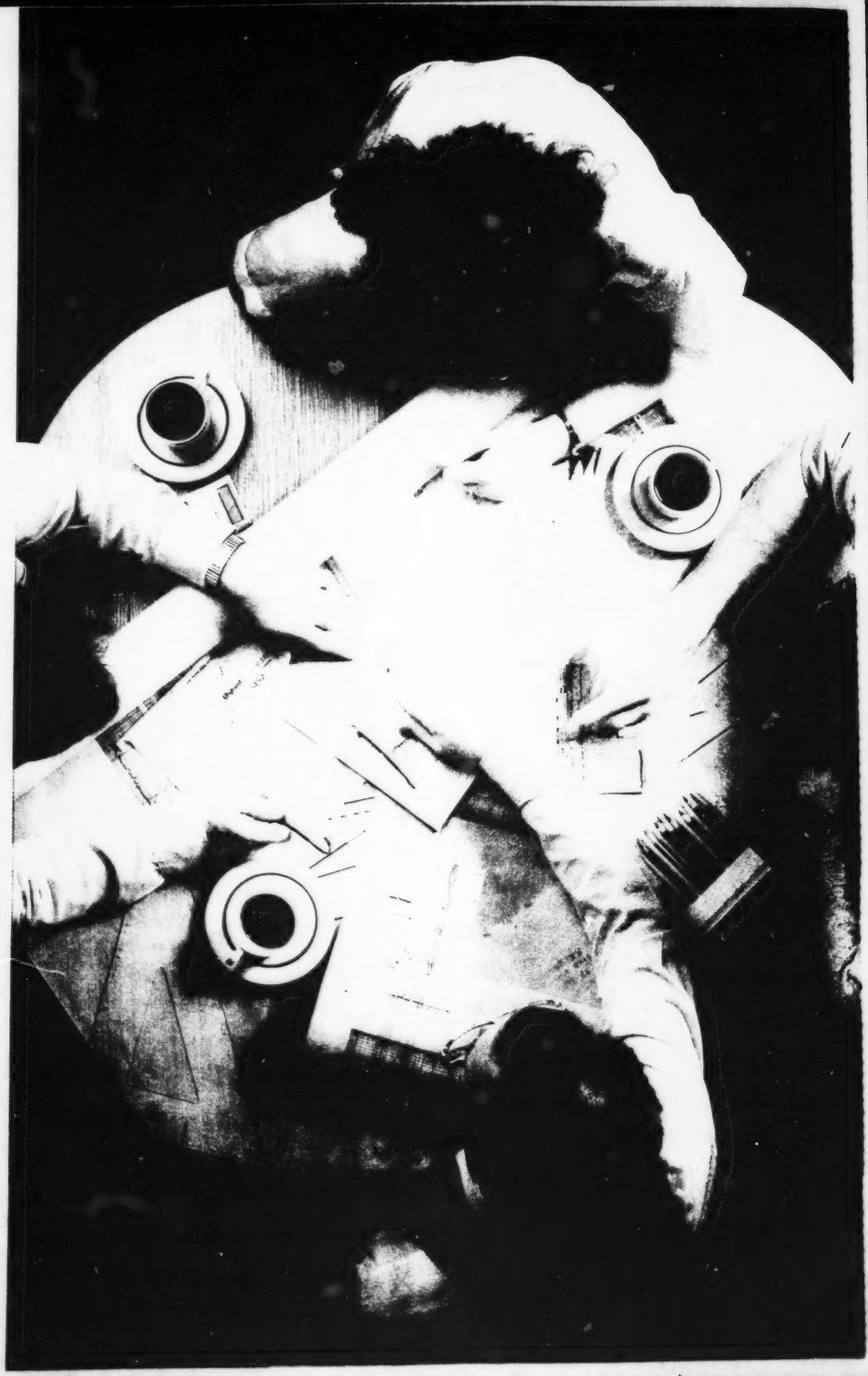
CONFERENCE, BUSINESS LEADERS FROM THIS DIVERSE COMMUNITY CONTRIBUTED THEIR IDEAS, EXPERTISE AND UNDERSTANDING TO HELP SHAPE NEW STRATEGIES TO BUILD BUSINESS AROUND THE WORLD. THIS SPIRIT OF TEAMWORK BETWEEN PRIVATE ENTERPRISE AND THE DEPARTMENT WAS ALSO DEMONSTRATED THROUGHOUT THE YEAR AS NEW DIRECTIONS WERE DEVELOPED WITH INPUT FROM ALBERTA'S ENTREPRENEURS AND BUSINESS LEADERS. NEW INITIATIVES, SUCH AS THE SMALL BUSINESS INCUBATOR PROGRAM, WERE PUT IN PLACE TO STRENGTHEN THE EXISTING PROGRAM OF COUNSELLING SERVICES AND FINANCIAL RESOURCES PROVIDED BY THE DEPARTMENT TO THE BUSINESS COMMUNITY. IN CALGARY, RECOGNIZING THAT THE DIVERSE NEEDS OF THE BUSINESS COMMUNITY WOULD BEST BE SERVED BY A SYNCHRONIZED EFFORT, THE OFFICES OF SMALL BUSINESS AND ECONOMIC DEVELOPMENT AND TRADE WERE BROUGHT TOGETHER TO ESTABLISH A CONVENIENT SINGLE-SOURCE LOCATION. KEY AREAS IN POLICY DEVELOPMENT WERE APPROACHED WITH A VIEW TO THE FUTURE, WITH RECOMMENDATIONS MADE ON SUCH ISSUES AS THE CROW RATE AND THE NEED TO REDUCE INTERPROVINCIAL TRADE BARRIERS. THE PROPOSED CANADA-UNITED STATES FREE TRADE AGREEMENT WAS CLOSELY SCRUTINIZED, AND ITS LONG-TERM IMPACTS ON THE ALBERTA ECONOMY WERE EVALUATED. AS IT MET ALBERTA'S OBJECTIVES, THE DEPARTMENT SUPPORTED THE AGREEMENT, CONCLUDING THAT THE LONG-RANGE IMPACTS OF INCREASED ACCESS TO THE U.S. MARKET AND INCREASED SECURITY OF ACCESS WOULD PROVIDE ALBERTA BUSINESSES WITH OPPORTUNITIES TO EXPAND, GROW AND DIVERSIFY.

Small Business and Industry Division

- Business Counselling and Development
- Industry Development
- Business Finance Development
- Research and Analysis Services
- Calgary Office



Because small businesses are responsible for 70 per cent of all new innovations, it is important that they be supported with business counselling services and assisted in identifying industrial opportunities.

Small Business and Industry Division

The Small Business and Industry Division encourages business development in Alberta by developing and implementing policies and programs that assist established businesses to develop and expand and encourages the formation of new business and industries. The division accomplishes this by assisting companies to identify and evaluate industrial opportunities; providing business counselling, information services and management assistance; facilitating the delivery of entrepreneurial programs; and providing financial initiatives to facilitate domestic and foreign investment activity. During the 1987-88 fiscal year, department restructuring resulted in the amalgamation of three areas, Small Business, Industry Development and Financial Programs, into the Small Business and Industry Division. To ensure balanced economic growth throughout the province, the division also has eleven regional offices. These offices provide expertise and support to Alberta communities, helping them enhance and develop their economic base. The division has four branches — Business Counselling and Development Branch, Industry Development Branch, Business Finance Development Branch and Research and Analysis Services Branch — and the Calgary Office.

Highlights

- *Provided over 40,000 clients with business or economic-related counselling services, an increase of over 3,000 from the previous year. These counselling efforts were supported by the distribution of over 171,000 copies of publications designed to assist small business owners and entrepreneurs starting and operating a small business.*
- *Supported 19 general Management Assistance Programs (MAP) in 19 communities. The program had 446 businesses participating. Four special programs (three retail and one hospitality) were organized, with 155 businesses participating.*
- *Co-funded 11 studies under the Market Feasibility Study Program, with total funding of $50,000.*
- *Approved four projects under the Small Business Incubator Support Program. Two more are under review, for a total projected commitment of $1.3 million. Ten other communities also have been counselled on the use of incubators as an economic development tool.*
- *Provided professional and technical expertise on downtown revitalization to the communities of Peace River, Spirit River, Sexsmith, Edson, Hinton, Grande Prairie, Vermilion, Redwater, Gibbons, Strathmore, Lacombe, Cardston, Lethbridge, Taber, Provost, Sylvan Lake, Brooks and Vauxhall.*

Business Counselling and Development

The Business Counselling and Development Branch assists Alberta communities to increase business activity in a manner compatible with local resources. This is accomplished by developing and implementing policies, programs and services based on the principles of self-help and co-operative participation in support of the business development initiatives of Alberta businesses, entrepreneurs, individuals, municipalities and economic development and business organizations.

Highlights

- *Encouraged the use of Alberta engineering, construction and manufacturing services in major resource development projects such as Millar Western, Weldwood, Daishowa, Alberta News Print, Syncrude and British Petroleum and Esso Resources (in situ oil sands) projects.*
- *Provided assistance and counselling to various firms involved in the manufacturing of industrial products. Examples include Coulter Radiator, Anthes (Penn) and Vertec (when these both merged and then were acquired by Strathcona Resources). This type of assistance has contributed toward the preservation of jobs and enhanced manufacturing potential.*
- *Promoted and assisted the development of advanced manufacturing capability in province.*
- *Identified and continued to work toward attracting aerospace/defense companies whose potential expansion plans could realistically proceed in Alberta.*
- *Defined and developed appropriate government support for several manufacturing proposals. An example is the $6.7-million equity investment from the Alberta Government to EDO Canada Limited to develop an advanced structural materials manufacturing facility and an advanced composites division.*
- *Developed and implemented the Olympic Business Program to take advantage of the international spotlight focussed on Alberta during the XV Olympic Winter Games. The program consisted of soliciting international business referrals from Alberta businesses, setting up the Alberta '88 Business House in Calgary to provide a location for local and international business people to meet and following up on international inquiries. Over 1,200 visitors were received at the Business House, with 140 business prospects and contacts being registered for follow up.*
- *Prepared a plan to sponsor a series of seminars intended to provide a clear understanding of quality assurance as it applies to Alberta industry manufacturing processes.*
- *Continued to identify and promote opportunities for motion picture and television production in Alberta. A number of feature films, television movies, television pilots and television commercials, totalling more than $35 million in production, were shot in Alberta. In addition, film studio sound stages were developed in Calgary (IBC Studios) and in Edmonton (Allarcom).*
- *Worked to maximize upgrading of the province's hydrocarbon resources to petrochemicals and fertilizers.*
- *Promoted and increased the development and growth of the downstream plastics and advanced materials sectors by attempting to maintain an investment climate that supports the industry's growth.*
- *Initiated a strategy for developing Alberta's forest industry and assisted the relatively strong rudimentary base of secondary manufacturing companies to plan renovations, upgradings and expansion, to find source materials, to develop strategies and to analyze markets and potential opportunities.*

Industry Development

The Industry Development Branch enhances industrial development, economic diversification and growth of private sector enterprises through the implementation of initiatives that encourage specific patterns of investment in industrial sectors. These sectors include advanced manufacturing, aerospace, film, food and consumer products, housing and forest products, petrochemicals and plastics, industrial products and services and engineering and construction.

Highlights

- *Submitted for approval approximately $40 million in loan guarantees under the Export Loan Guarantee Program to assist with the production of 52 export orders.*
- *Provided $435,000 under the Market Development Assistance Program to help 275 Alberta businesses explore potential export markets.*
- *Submitted for approval $1.3 billion in investments, loans, grants or guarantees for 16 projects considered to be special or extraordinary (ad hoc) proposals.*
- *Provided $243,000 under the Product Development Program to 10 Alberta manufacturers for sharing the costs of product development.*
- *Provided $749,218 under the Export Services Support Program to help Alberta companies pursue 15 contracts outside the province.*
- *Assisted 13 economic diversification initiatives totalling $2,257,500.*
- *Established the Industrial Recovery Assistance Program (IRAP) to provide Alberta businesses that were damaged or destroyed by the tornado in July 1987. The program provided direct assistance to businesses in addition to insurance payouts.*

Business Finance Development The Business Finance Development Branch exists to provide financial support services to the department, other government departments and the private sector. The branch administers specific programs and provides input into the development, implementation and administration of financial initiatives designed to foster business development and diversification in Alberta.

HIGHLIGHTS

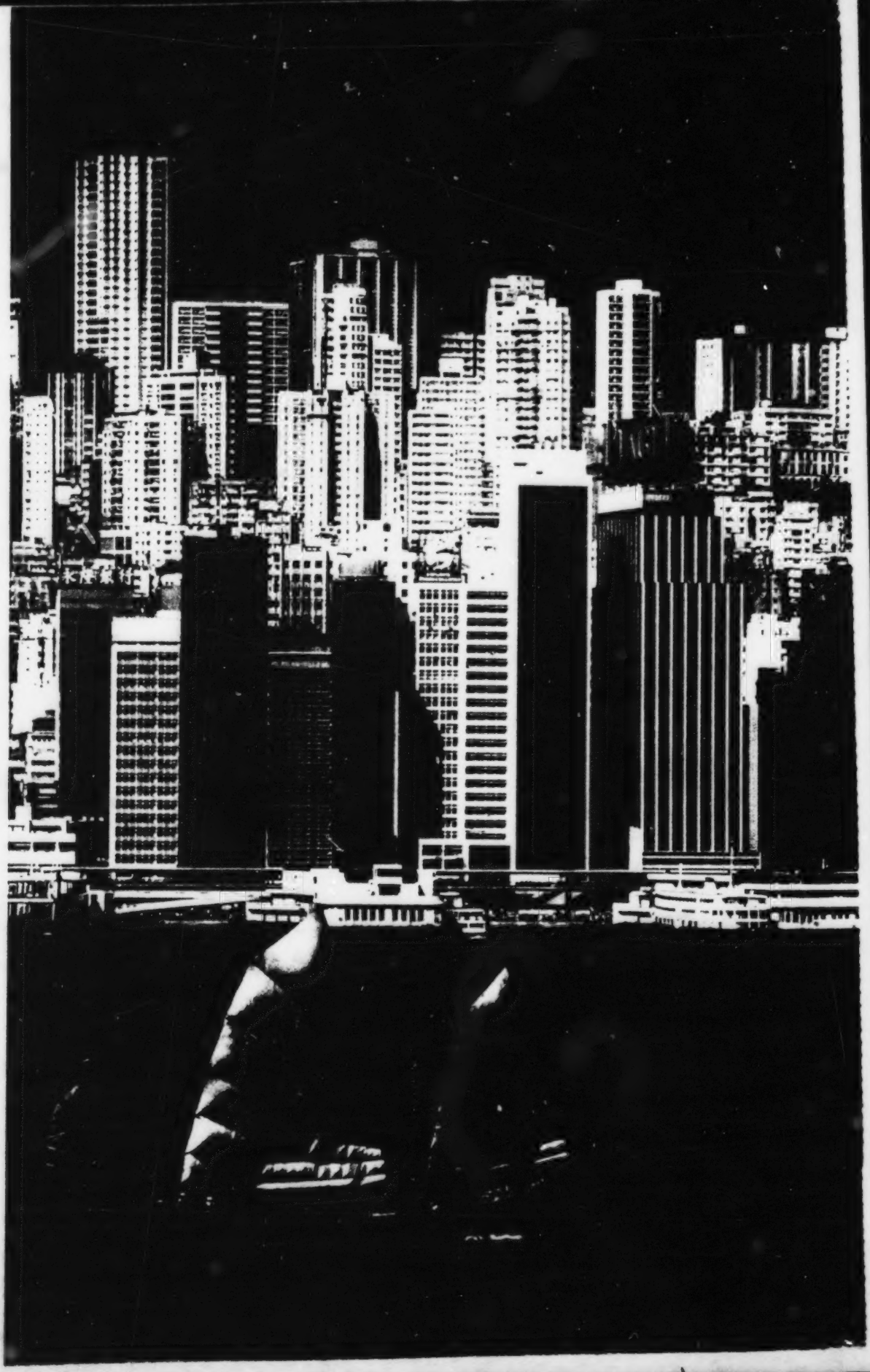
- *Developed concepts and new program proposals for such initiatives as economic and regional development subsidiary agreements, the Business Line and Export Trade Readiness for Alberta (EXTRA).*
- *Undertook lead roles in the development of the Industrial Recovery Assistance Program and the Small Business Incubator Support Program.*
- *Developed numerous research studies, proposals, reports and papers in support of division initiatives.*
- *Co-ordinated division input into department activities and responses to private sector needs.*
- *Fostered development of the Federal/Provincial Small Business Database and disseminated its output.*
- *Provided market research assistance to 400 private and public sector requests.*
- *Initiated and contributed to the development of entrepreneurship education and training initiatives in conjunction with other provincial departments.*

RESEARCH AND ANALYSIS SERVICES THE RESEARCH AND ANALYSIS SERVICES BRANCH ASSISTS THE SMALL BUSINESS AND INDUSTRY DIVISION TO ACCOMPLISH ITS MISSION BY PROVIDING RESEARCH, ANALYTICAL, POLICY AND PROGRAM SUPPORT TO VARIOUS DIVISION BRANCHES.

CALGARY OFFICE THE CALGARY OFFICE IS RESPONSIBLE FOR REPRESENTING THE DEPARTMENT OF ECONOMIC DEVELOPMENT AND TRADE IN CALGARY IN ALL ELEMENTS OF DEPARTMENTAL ACTIVITIES. THIS IS ACCOMPLISHED BY WORKING WITH ALBERTA BUSINESSES, INDIVIDUALS, ENTREPRENEURS AND INDUSTRY REPRESENTATIVES, AS WELL AS MAINTAINING A NETWORK OF SENIOR CONTACTS IN BOTH THE PRIVATE AND PUBLIC SECTORS.

Trade and Investment Division

- International Trade
- Canada and the Americas
- Investment Promotion
- Trade Show Promotion
- Marketing Research and International Finance



A major investment mission to Japan and Hong Kong promoted Alberta investment opportunities in several industry sectors.

Trade and Investment Division The Trade and Investment Division enhances the economic growth and further diversification of the province's economy. It does this by assisting and encouraging Alberta businesses to participate more effectively in expanding exports and attracting investment. The division works with new or established companies to identify and access new export markets. Special attention is given to those Alberta companies that produce products, technologies and services that are competitive in price or have a comparative advantage. Assistance is also given to companies who produce products and services that are particularly suited to conditions indigenous to the marketplace or to the needs of a certain country or region. To promote export activity among Alberta companies, the division organizes and co-ordinates a number of trade activities. These include ministerial trade seminars and trade shows. Additional support is provided through such programs as the Market Development Assistance Program, Export Services Support Program, Export Loan Guarantee Program and Alberta International Marketing Employment Program. In each of the division's trade promotion activities, emphasis is placed on a close liaison and working relationship with the private sector. The division has five branches — International Trade Branch, Canada and the Americas Branch, Investment Promotion Branch, Trade Show Promotion Branch and Marketing Research and International Finance Branch.

Highlights

- *Maintained a high profile throughout Canada Week in Seoul, Korea, through company presentations, a distribution of Alberta food products, an immediate enquiry response system and a prime-time television gala featuring the twinning of the Calgary Tower and the Seoul Tower. The Korean business community's awareness of Alberta has been considerably elevated as a result of Canada Week.*
- *Organized the first training and technology transfer mission to Indonesia, Brunei, Malaysia and the Philippines. It included eight participants, four from the private sector and four from educational institutions.*
- *Provided financial assistance to 10 foreign participants in the six-week Banff School of Advanced Management program. This resulted in the development of excellent trade and investment contacts and helped Alberta companies identify export projects.*
- *Hosted the 6th annual Alberta Export Achievement Awards. Fifteen companies were presented with the award in recognition of their outstanding export achievements. The award presentations were held in Calgary in conjunction with Export Trade Month.*
- *Organized a China Trade Seminar in Edmonton with speakers from China and 180 participants from Alberta's private sector. The seminar focussed on trade opportunities outside the oil and gas area. Also, hosted the first of a series of Canada-wide conferences with Soviet officials and private-sector representatives. The conference addressed the current trade imbalance between Canada and the USSR and discussed the possibility of increasing two-way trade initiatives.*
- *Organized 150 incoming buyer delegations. Of these, 32 were from the People's Republic of China, pursuing opportunities in the oil and gas industry. Others included a 17-member Saudi investor delegation, resulting in at least three companies forming a consortium to pursue their investment interests, and 34 incoming missions from the USSR and Eastern Europe, which explored various opportunities for future trade with Alberta.*
- *Organized a conference called Alta Trade '88. It provides the province and the ethnic business community with a forum to discuss ideas on strengthening and improving international trade. The conference attracted 315 people, including 212 ethnic groups and 20 consultants.*
- *Continued to participate in the Alberta Summer Institute for Petroleum Industry Development training program. During the 1987-88 session, there were 55 participants from 23 countries. Many useful contacts were developed for supporting and assisting future trade opportunities in these areas.*

International Trade — The International Trade Branch assists the growth and diversification of the Alberta economy by identifying new international markets and investment opportunities in targetted countries of the Asia/Pacific, European and Middle East Africa regions. This is accomplished through an intensive program of incoming and outgoing missions, as well as market counselling and seminars. These activities help introduce Alberta companies to foreign markets, matching business opportunities to the capabilities and expertise of Alberta's private sector.

- *Organized two aerospace-related trade missions to California and Arizona. As a result, two Alberta companies aggressively pursued contracts in California. One of those companies has set up an office and has on-going sales.*
- *Initiated a new activity called the U.S. Agents and Distributors Program, designed to introduce Alberta companies to United States agents and representatives. A total of 271 U.S. agents and distributors in three states were introduced to Alberta companies.*
- *Organized nine missions to the Latin American and Caribbean market. Participants were helped to follow up all the leads arising from each mission.*
- *Co-ordinated 14 incoming missions from Trinidad and Tobago, Colombia, Mexico, Venezuela, Guatemala, Ecuador, Brazil, El Salvador, Panama, Chile and Peru under the Incoming Buyers Program.*
- *Organized two seminars called "Doing Business in Colombia" and "Doing Business with Mexico" to help Alberta businesses understand how to undertake business dealings in those countries.*
- *Arranged participation of 14 buyers from 10 Latin American and Caribbean countries and 20 buyers from the United States in the Intercan '87 Petroleum Show in Calgary. A comprehensive program of plant visits and technical presentations was organized.*
- *Participated in three Toronto trade shows — the Canadian High Technology Show, the Haztech Trade Show and the Festival of Canadian Fashion.*
- *Participated in the Florida Defense Show, which resulted in 12 new exporters displaying their products to the United States Defense Department, and in the Houston Offshore Technology Conference, where 12 participating companies made over 160 good business contacts.*

CANADA AND THE AMERICAS THE CANADA AND THE AMERICAS BRANCH IS DIVIDED INTO THREE SECTORS — CANADA, THE UNITED STATES AND LATIN AMERICA/CARIBBEAN. EACH REPRESENTS A DISTINCTIVE MARKET AREA WITH INDIVIDUAL MARKETING PROGRAMS. DIVERSIFYING ALBERTA'S EXPORTS INTO THE UNITED STATES WAS A KEY GOAL DURING 1987-88, WITH EMPHASIS ON AEROSPACE, ELECTRONICS, COMPUTER SOFTWARE, WOOD PRODUCTS, HOUSING AND FASHIONWARE. THESE INDUSTRIES DEMONSTRATED HEALTHY GROWTH IN A HEALTHY ECONOMIC ENVIRONMENT.

Highlights

- *Organized a major ministerial investment mission to Japan and Hong Kong to promote Alberta investment opportunities in several industry sectors.*
- *Organized Alberta's participation in West Germany's largest industrial exhibition, the Hanover Trade Fair.*
- *Hosted a major Japanese Investment Study Mission from the Tokyo Chamber of Commerce and Industry. The mission report from the Tokyo Chamber was strongly supportive of Alberta's investment climate.*
- *Hosted a major West German Investment Study Mission from the Oldenburg Chamber of Commerce.*
- *Organized Alberta trade and investment missions to Austria, West Germany, Belgium, Switzerland and Hungary.*
- *Represented the Government of Alberta on the Board of Directors of the Winter Cities Conference Corporation.*
- *Participated in the organization and sponsorship of investment missions to the Independent Petroleum Association of Canada.*

Investment Promotion The Investment Promotion Branch of Alberta Economic Development and Trade was created in October 1987, after the reorganization of the department. Previously, the branch operated as a section of the Industry Development Division. The Investment Promotion Branch exists to enhance the economic growth and further diversification of the provincial economy. It promotes awareness of Alberta's economic capabilities and investment opportunities to the international investment and financial community through institutions, individuals and government agencies. Investment, in this sense, includes active and passive investment, business immmigration, joint ventures and technology transfer agreements.

Highlights

- *Participated in the Western Canada Farm Progress Show in Regina, Saskatchewan, to promote the sale of Alberta manufactured goods and services. Sixty companies participated in the show and reported approximately $850,000 in sales.*
- *Participated in the NEFTA-GAZ trade show in Moscow to promote the sale of Alberta oil and gas manufactured goods and services. Alberta is well known in the Soviet Union for its expertise in the oil and gas industry. Sixteen companies participated in the trade show and reported approximately $42 million in sales.*
- *Participated in the Offshore South East Asia trade show in Singapore. Fourteen Alberta companies participated in the oil and gas show which identified $6 million in potential sales.*
- *Hosted 13 trade show selling seminars during the fiscal year. Over 240 companies participated in the seminars which were held throughout the province.*

Trade Show Promotion The Trade Show Promotion Branch provides professional expertise to the Trade and Investment Division by developing and executing a trade-show program to promote the sale of Alberta goods and services in export markets. In 1987-88, the branch organized 15 trade shows in Canada and abroad, in which 178 Alberta companies participated. The branch worked in conjunction with chambers of commerce and various industry associations, conducting seminars throughout the province to help Alberta firms become export ready and use trade shows as part of their marketing strategy.

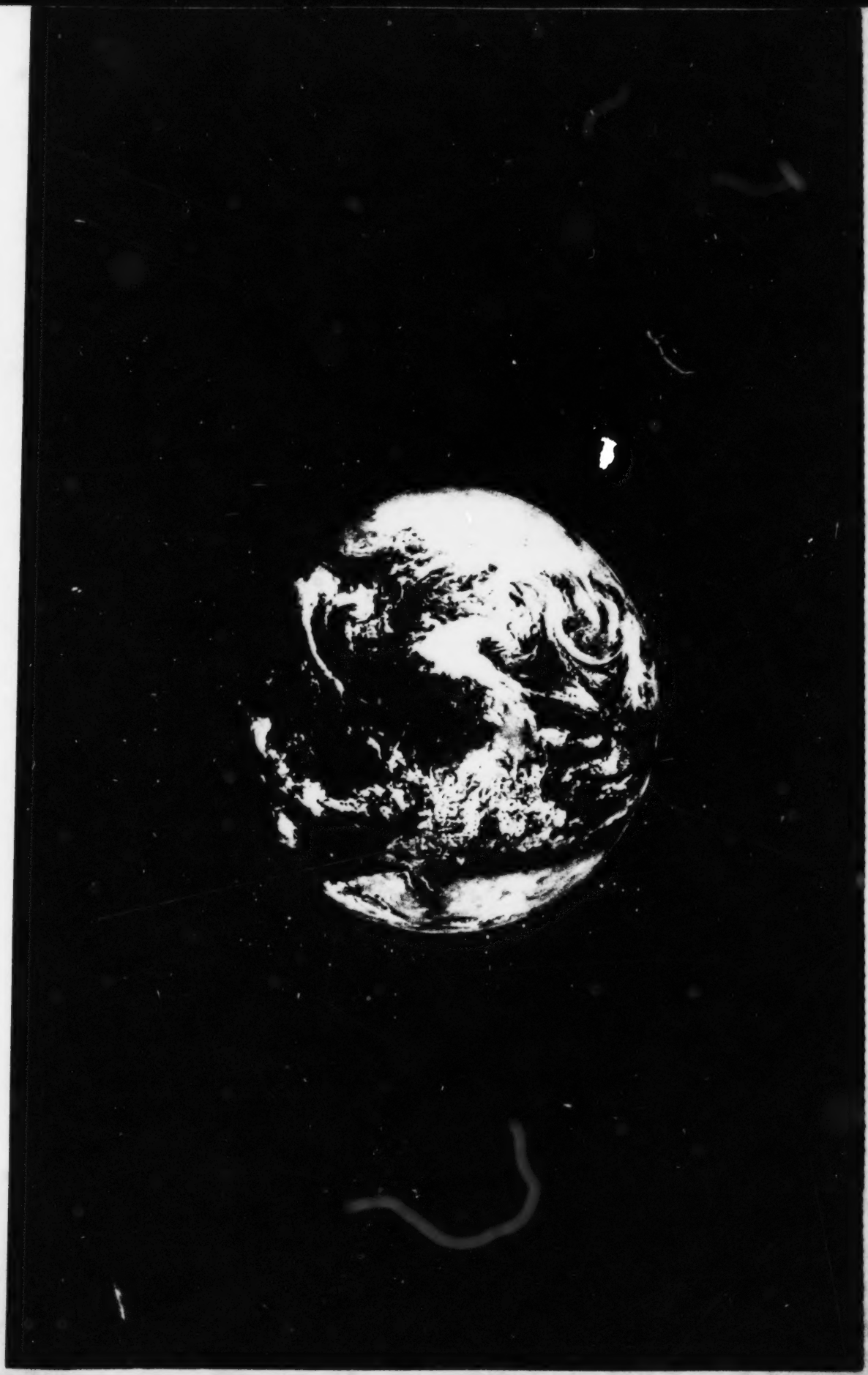
Highlights

- *Arranged for Alberta companies to participate in Ottawa at the annual Inter-Agency Procurement Services Unit Conference sponsored by the United Nations. Over 65 United Nations Agency buyers attended the conference and provided Alberta companies with an opportunity to meet with United Nations procurement officers.*
- *Assisted over 50 Alberta companies to bid on projects financed by international financial institutions such as the World Bank, Asian Development Bank, Inter-American Development Bank and African Development Bank.*
- *Co-operated in 10 export financing and marketing presentations to over 600 participants.*
- *Assisted over 40 Alberta companies to access funds through the Canadian International Development Agency and the Export Development Corporation. Total value of assisted projects is in excess of $100 million.*
- *Organized the Canadian International Development Agency Seminar to disseminate information on the Business Co-operation Branch. The conference was held in Edmonton and attracted over 150 participants, mainly from the private sector and education and training organizations.*

Marketing Research and International Finance · The Marketing Research and International Finance Branch provides support to the line branches by developing the framework and management systems to carry out the division's marketing strategies and programs. The branch also helps other branches compile, evaluate and disseminate marketing data. Assistance is also given to branches and private-sector clients accessing projects funded by international financial institutions.

Policy and Planning Division

- Policy Development and Co-ordination
- Transportation Services
- Futures Compendium
- Alberta Agency for International Development



It is essential that policies and programs be developed to help industries adapt to a rapidly changing world economy.

Policy and Planning Division The Policy and Planning Division provides policy analysis, development and co-ordination in the areas of business development, investment, trade, diversification, transportation and international assistance. One of its main functions is developing and recommending policies and strategies that respond to opportunities and challenges in these areas. To support these initiatives, the division co-ordinates cross-sectoral research and analysis, including the development of forecasts and assessments of economic trends, changes and performance. Part of the division's responsibilities is forecasting economic trends on a world-wide basis because of the significant impact it has on the province's economic future. In co-operation with the private sector, strategic intelligence is gathered on the future course of the world economy, based on economic, social and technological trends, as well as information on long-term structural changes. As Alberta is a land-locked province and exporting is vital to the development of a strong economy, the division provides planning, project and program support to ensure that Alberta companies have an effective transportation system which will enable them to ship their goods and services to export markets. Recognizing the generosity of Albertans in helping those in underdeveloped countries, the division, through a shared international funding program, works with nongovernment organizations to develop, co-ordinate and administer inernational assistance programs. The Policy and Planning Division consists of Policy Development and Co-ordination Branch, Transportation Services Branch, Futures Compendium and the Alberta Agency for International Development (AAID).

- *Identified approaches to reduce and, where possible, eliminate interprovincial barriers to trade in government procurement, liquor board marketing practices, labour mobility and norms and standards.*
- *Developed policy positions on issues important to Alberta industry as input to the Canada/U.S. Free Trade Agreement (FTA) negotiations. Assessed the impact of the FTA on the competitiveness of the Alberta economy and identified opportunities for increased trade and investment.*
- *Co-ordinated Alberta's response to trade actions initiated by other countries against Alberta exports and assisted the private sector to resolve individual customs complaints affecting both imports and exports.*
- *Co-ordinated interdepartmental efforts to identify concepts and approaches which diversify the Alberta economy and deal with the effects of instability. Made recommendations on how diversification can be encouraged through specific policies and programs.*
- *Assessed the impact of federal economic development programs and procurement policies and practices on Alberta and made recommendations on measures to achieve a more equitable distribution of federal expenditures in support of Alberta economic development objectives.*
- *Supported the efforts of the Western Ministerial Working Group on Diversification in identifying and pursuing opportunities for co-operation among the four western provinces in areas related to economic development, diversification and trade.*
- *Co-ordinated the interdepartmental review of investment applications under the provisions of the Investment Canada Act and the review of business plans under the Business Immigration Program.*
- *Reviewed proposals to simplify the federal tax system from an economic development perspective, and continued to advance the process of regulatory reform and paper-burden reduction at both the federal and provincial levels. Also co-ordinated a joint industry and government task force to examine the total tax burden on industry in Alberta relative to other provinces and to develop policy options.*
- *Assessed the cost of doing business in Alberta relative to other provinces, developed information on the attractiveness of Alberta with respect to investment and trade opportunities and recommended policies and programs to help industries adapt to a rapidly changing world economy.*

Policy Development and Co-ordination

Responsible for economic policy, the Policy Development and Co-ordination Branch develops economic strategies and programs related to the broad areas of industry and small business development, diversification, investment and trade. The branch co-ordinates the department's policy position on economic development issues, particularly those which cross divisional and departmental lines. In addition, the branch takes a lead role in co-ordinating economic development initiatives at the interdepartmental level and provides a focal point for this type of activity.

Highlights

- *Served as a catalyst in the formation of the Alberta Freight Assembly Association, a non-profit organization designed to provide consolidated freight services to its member companies. Based on research conducted on behalf of the department, the savings in freight charges could exceed $10 million annually, thereby assisting Alberta shippers in expanding market opportunities.*
- *Provided construction administration on behalf of the Alberta Resources Railway Corporation of rail infrastructure for Daishowa Canada Limited's $500-million pulpmill near Peace River. The branch was given responsibility for the construction of a $27-million 17 kilometre rail spur connecting the plant site with Canadian National's main line.*
- *Assisted in developing and supporting proposed changes to the National Transportation Act. Following the passage of the legislation, the branch participated in the development of regulations required for implementation of the legislation and organized information sessions for Alberta shippers, including a major seminar in Calgary. This put Alberta shippers and communities in a better position to take advantage of the new regulatory system.*
- *Worked closely with Alberta Tourism to develop a program of public transportation improvements designed to make it easier for visitors to get to and around Alberta.*
- *The Alberta Physical Distribution Program conducted 24 seminars and workshops with over 300 companies. The program is designed to enable smaller companies increase profits by introducing internal efficiencies in warehousing, transportation, inventory control, operations and customer service. Through direct consultant assistance, the program identified cost-reduction opportunities of over $3.5 million to 13 Alberta companies.*
- *Established an agreement with Siemens AG of West Germany for two light rail vehicles featuring the new alternating current (AC) technology. These two prototype cars, built to the Calgary light rail vehicle specification, will undergo a two-year evaluation in Calgary and Edmonton, after which they will become part of Calgary's regular fleet. The agreement provides for the transfer to Alberta of light rail vehicle electronics technology and requires Siemens to conduct North American and selected international marketing of AC propulsion technology from Alberta.*
- *Co-ordinated activities leading to an agreement with the Alberta Wheat Pool to form a joint task force to examine ways of paying the $700-million Crow Benefit to farmers. Paying this subsidy directly to the producers would result in a more efficient grain-handling system, would encourage greater diversification of the Alberta agricultural economy and, in particular, would stimulate the development of the livestock industry.*

  In addition, agreement of the western premiers was reached, enabling each province to determine the method of payment of the federal subsidy and requesting the federal government to establish a producer-method-of-payment pilot project in Alberta and British Columbia.

Transportation Services The Transportation Services Branch helps ensure that Alberta's transportation facilities and services contribute to the province's economic growth and diversification to the greatest extent possible. To achieve this, the branch maintains ongoing contacts with the providers of transport services and facilities, industry, municipalities, other provinces and the federal government. Because Alberta participates in a world-wide trading system, the branch closely monitors and responds to international transport developments.

- *In co-operation with its private sector Advisory Council, undertook to update its long-term outlook of the world economy (world economic scenarios) and implications for Alberta.*
- *Presented world economic scenarios to the Cabinet committees for economic planning and social planning and to other departments.*
- *Completed a survey of Japanese firms, regarding foreign direct-investment criteria and their perceptions of Alberta as a place for investment.*
- *Undertook investigation of the potential of India for long-term opportunities for economic co-operation with Canada and Alberta.*
- *Produced a background paper on superconductivity, regarding implications of recent scientific breakthroughs for Alberta.*
- *Disseminated futures information on an ongoing basis within the Alberta government.*

Futures Compendium The Futures Compendium Branch develops strategic intelligence on likely future courses of the world economy, based on economic, social and technological change as well as on long-term structural change. With this information, Futures Compendium identifies the implications of these changes for Alberta's private and public sectors. It accomplishes this task by working with its private sector Advisory Council, other divisions of the department and other departments.

HIGHLIGHTS

- *Supported 151 primary health-care projects totalling $2,483,414. The projects focussed on the provision of clean water, sanitation, immunization, community health clinics, mother and child health programs, training of community health workers and midwives, nutrition, hygiene education and other activities which improve the general health and well-being of a community.*
- *Supported 102 small business enterprises projects totalling $1,059,430. These projects focussed on the creation and expansion, or upgrading of the skills of participants, of small entrepreneurial enterprises. These can be a small grant or loan program to capitalize a business, formation of co-operatives, business training for new and existing entrepreneurs and marketing and technical assistance.*
- *Provided $3,542,844 in matching project funds.*
- *Provided assistance to 61 non-governmental organizations (NGOs) participating in the program.*
- *Provided 53 less-developed countries with assistance through the program.*

ALBERTA AGENCY FOR INTERNATIONAL DEVELOPMENT THE PEOPLE OF ALBERTA HAVE A LONG AND STRONG TRADITION OF BEING GENEROUS AND CARING NEIGHBOURS. THE GOVERNMENT OF ALBERTA RECOGNIZES THE GENEROSITY OF ITS CITIZENS AND PROVIDES MATCHING FINANCIAL ASSISTANCE THROUGH THE ALBERTA AGENCY FOR INTERNATIONAL DEVELOPMENT (AAID) TO NON-GOVERNMENTAL ORGANIZATIONS (NGOS) ENGAGED IN INTERNATIONAL DEVELOPMENT WORK. IN 1987-88, THE PEOPLE OF ALBERTA CONTRIBUTED OVER $22 MILLION TO NGOS CONDUCTING HUMANITARIAN AND DEVELOPMENT PROGRAMS IN LESS-DEVELOPED COUNTRIES. DURING THE FISCAL YEAR, FINANCIAL ASSISTANCE FOR INTERNATIONAL DEVELOPMENT WAS CONCENTRATED IN TWO AREAS CONSIDERED PRIORITIES IN INTERNATIONAL WORK, PRIMARY HEALTH CARE AND SMALL BUSINESS ENTERPRISES.

- *Developed a new graphic identity program to increase the profile of the Export Achievement Awards. The new identity was applied to all printed materials, trophies, certificates, pins and promotional displays.*
- *Co-ordinated communication activities for the promotion of the first Alta Trade '88 International Trade Conference. The two-day conference was aimed at increasing trade ties with countries around the world. Support included a direct-mail response campaign, programs, displays, audio and visual presentations and signage.*
- *Provided communications support to various missions that took place during the fiscal year, the main one being the Asial Pacific Trade and Investment Mission in October 1987. Communication activities included organizing press conferences both in Alberta and in Southeast Asia, preparing mission folders, ministerial biographies in numerous languages, business cards and three video presentations and issuing news releases throughout the mission.*
- *Developed special advertising campaigns for the promotion of Export Trade Month and Small Business Week which resulted in a heightened profile of the government export and small business programs and services.*
- *Produced various advertising materials, brochures and displays to support 11 trade shows.*
- *Produced and distributed the first three issues of the department's publication,* Alberta Venture. *The magazine features articles on successful and innovative business efforts and also provides the business sector with current information on government and private sector initiatives.*
- *Assisted developing communication activities for the Olympic Business Program. This included producing a supplement to the 1988 winter issue of* Alberta Venture *entitled "The Opportunity Guide," a letter and brochure for distribution to Alberta businesses soliciting company referrals for participation in the program, an advertising campaign, a poster and a magazine article promoting the program. Media liaisor was also provided to the Alberta Business House located in Calgary during the Olympics.*

Report from the Service Branches

Communications and Information Services

The Communications and Information Services Branch exists to support the department's economic diversification initiatives by providing communication and public relations consultative and technical services that will enhance the flow of accurate and timely information to various public sectors. These services can take the form of communication activity plans, news releases and news conferences, publications, audio and visual presentations, displays, advertising or direct mail campaigns. Communications and Information Services also provides writing and editing services for speeches, presentations, briefing notes, annual reports, publications and messages for the department. In addition, Communications and Information Services acts as a liaison between the government and the public and media, answering questions and providing information regarding government programs, services and policies.

Highlights

- *Concluded the conversion to the new DFS/CFS financial system. As well, assumed responsibility for accounts payable data entry, which improved the department's invoice-processing time.*
- *Developed and implemented a computerized expenditure forecasting program which improved the overall quality of departmental forecasts.*
- *Provided assistance and advice to senior management in the preparation of the annual budget, including the allocation of resources following the department's reorganization.*
- *Initiated a review of general security for the department, and commenced implementing improvements.*
- *Co-ordinated the relocation of department offices from the Alberta Government Telephones Building and the Financial Building to Sterling Place in Edmonton.*
- *Continued to concentrate efforts on records management, including the conversion of departmental records to a standard file classification system. During the fiscal year, 3,250 cubic feet of records were processed.*
- *Developed a departmental EDP Strategic Plan which provides for the implementation of an integrated computer system over a three-year period. As well, upgraded microcomputer hardware and software in nine regional offices.*
- *Provided assistance in acquiring accommodation and related office support services for the Industrial Recovery Assistance Office, following the Edmonton tornado.*

Finance and Administration The Finance and Administration Branch provides responsive central departmental support, co-ordination and guidance in accounting, budgeting, information management, electronic data processing (EDP), physical facilities and office services to enable the department to achieve its goals and objectives. In addition, it develops and recommends policies which advocate responsible financial and resource management practices. These services are accomplished through the effective and efficient use of given resources by providing expertise and assistance to the department and its clients within the parameters of applicable acts, regulations, policies and guidelines established by central control agencies.

- *Received delegation of authority for management classification following the development of department-specific classification and sub-level factors.*
- *Provided job search and career development training for employees affected by the downsizing of staff in the Small Business Term Assistance Plan.*
- *Assisted with a major restructuring of the department.*
- *Developed and implemented an expanded Code of Conduct and Ethics for the department.*
- *Administered and managed 53 recruitment actions, as well as temporary staff recruitment activity.*
- *Developed and implemented an expanded Code of Conduct and Ethics for the department.*
- *Administered salary and wage operations, including the preparation and processing of all payroll documentation.*
- *Reviewed and processed 135 position classification requests.*
- *Provided advice and assistance to management on organization and job design, redeployment and downsizing and other organization issues.*

Human Resources

The Human Resources Branch provides support and consultative services to the department in human resource management and development. Information and guidance is provided to the department and the general public in a way which recognizes individual needs, is timely, encourages fairness and equity and recognizes managers' acccountability. The branch is responsible for providing advice and assistance to managers and staff in organization development and effectiveness, human resource planning, occupational health, employee relations, staff development and training, employee benefits, performance appraisal systems and equal opportunities. Specific responsibilities include administering the staffing process, the classification system and the payroll system within the department and providing assistance to ensure that the spirit and intent of statutory and procedural requirements are met. At the conclusion of the 1987-88 fiscal year, the department's staff establishment was 299.9 full-time equivalent positions broken down as follows:

	Full-time equivalents
Permanent positions	254.0
Non-permanent full-time equivalents	45.9
	299.9

Appendix

- Article 1 Agreement on International Development

- Financial Statements

Alberta Agency for International Development Contributions to the Non-Governmental Organizations

	1985-86		1986-87		1987-88	
	Projects	$	Projects	$	Projects	$
Adventist Development & Relief Agency (ADRA)	15	99,816	12	76,445	4	99,855
Aga Khan Foundation Canada	6	358,920	6	427,684	3	100,000
Alberta CGIT Association	1	7,800				
Alberta Teachers' Association	2	12,910	2	9,100		
Anglican Primate's World Relief and Development Fund	7	76,130	9	77,447	6	36,733
Baptist Union of Western Canada	2	58,108	1	34,329	1	50,000
Bishop Budka Charitable Society	2	5,000				
Bob Hoover Evangelistic Association, Inc.	1	1,243	1	2,858		
Calgary Inter-Faith Community Action Association						
Camrose International Institute	5	8,480	8	12,923	5	5,713
Canada World Youth	1	5,440	1	4,423		
Canadian Catholic Organization for Development and Peace (CCODP)	21	571,735	22	235,248	8	98,050
Canadian Crossroads International	2	8,048	2	12,745	4	30,000
Canadian Executive Service Overseas (CESO)	1	5,624	1	4,153	3	19,500
Canadian Hunger Foundation	1	15,854	1	26,690	1	17,000
Canadian Institute of Cultural Affairs	1	3,555	1	3,300		
Canadian Luthern World Relief	25	298,855	38	362,188	9	100,000
Canadian Mission Board of the German Church of God	1	9,530				
Canadian Organization for Development through Education (CODE)	3	26,893	1	30,993	6	58,005
Canadian Organization for Rehabilitation through Training (ORT)	1	75,758	1	70,392	2	100,000
Canadian Red Cross Society	5	801,394	6	263,792	4	100,000
Canadian Save the Children Fund (CanSave)	5	125,253	3	101,606	16	100,000
Canadian UNICEF Committee	11	401,922	8	450,000	5	100,000
Canadian University Service Overseas (CUSO)	12	57,308	8	35,709	13	81,981
Canadian Vision Caravan	2	13,087	2	21,116		
Cardinal Leger and His Endeavours	1	10,730	1	7,995	4	90,300
Cardinal Leger Institute Against Leprosy	1	2,139	1	1,214	1	9,000
CARE Canada	2	179,345	1	151,999	2	100,000
Cause Canada					1	18,133
Change for Children Association	9	50,328	11	53,425	21	122,937
Children of Islamic Nations (COIN)			1	4,054		
Christian Children's Fund of Canada			17	229,145	5	99,854
Christian Indigenous Development Overseas (CIDO)			1	5,213	2	17,000

	1985-86		1986-87		1987-88	
	Projects	$	Projects	$	Projects	$
Christian Reformed World Relief Committee of Canada	3	165,205	3	198,766	4	100,000
Colombian Volcano Relief Society			1	2,000		
Compassion of Canada	5	127,658	5	100,796	5	100,000
Council of India Societies of Edmonton	1	22,483	2	7,681		
The Edmonton Gospel Temple			1	10,115		
Emmanuel Relief and Rehabilitation International	1	26,666	1	25,299	2	100,000
Evangelical Fellowship World Relief Canada			1	26,955	1	6,916
The Executive Board of the Church of the Nazarene	2	31,273	3	39,301	1	32,500
Farmers for Peace			6	77,544	6	75,900
Foster Parents Plan of Canada	3	500,000	3	450,000	3	100,000
Friends of the Lord's Ranch			1	242	1	5,550
Frontiers Foundation Inc.	1	15,800	1	10,588	1	23,000
The Gimbel Eye Foundation					1	2,250
Good Shepherd Charitable Foundation			1	8,622	1	32,000
Grant MacEwan Community College Foundation			1	3,000		
Handia Baba East West Children's Hospital and Foundation			1	3,500	1	3,800
HOPE International Development Agency	5	237,276	8	205,698	5	127,000
Horizons of Friendship	1	39,500	3	32,883	6	71,350
Inter Pares	1	21,056	2	37,790	3	64,000
International Child Care (Canada), Inc.	1	4,730	1	3,252		
International Needs Canada	2	13,000	1	14,000		
Jamaican Hospital and Medical Society			1	45,000		
The Jesuit Fathers of Upper Canada	2	32,319	2	28,892	1	11,000
Karaoun Community Association			1	25,000		
LASER - Latin American Public Services and Self Help Society	1	18,850				
L'Arche Association of Edmonton	1	867	1	576		
Lefaivre Family Charitable Foundation			1	11,996	1	23,000
TLM The Leprosy Mission of Edmonton	3	30,403	1	21,053		
The Maranatha Evangelisitc Assoc.			1	13,000		
Maharashtra Seva Samiti Organization					3	3,200
MATCH International Centre	3	7,027	3	6,167	5	12,555
The Matthew Twenty-Five Society			1	4,285		
Mennonite Central Committee (MCC)	3	236,340	4	313,522	4	104,000
Mennonite Economic Development Association (MEDA)	1	4,680	1	2,541	1	7,000
Mission Aviation Fellowship of Canada	3	30,830	1	26,000		
Mission Possible (Canada)	1	11,280	1	13,345		
Moral Re-Armament	1	430				
Moravian Mission Development Fund	1	1,030				

	1985-86		1986-87		1987-88	
	Projects	$	Projects	$	Projects	$
North American Baptists Inc.			1	6,667		
Olds College Alumni Association	1	1,500	1	323		
Operation Eyesight Universal	6	226,706	7	224,787	3	100,000
OXFAM Canada	13	73,200	17	194,650	17	100,000
The Pentecostal Assemblies of Canada	8	262,854	7	166,637	2	100,000
Plenty Canada	2	5,697	2	14,189	1	13,396
The Presbyterian Church in Canada	8	42,615	4	22,197		
Project Concern Alberta	2	6,179				
PTL World Aid and Development Alberta			1	10,000		
PTL World Missions Canada	3	20,350	2	18,971		
Pueblito Canada, Inc.	2	12,455	1	10,856	2	22,750
Rotary District 536 Development Society	4	29,377	7	37,725	5	14,700
Sahakarini Inter-World Education and Development Association	1	14,150	1	10,066		
The Salvation Army	4	39,509	2	29,592	3	62,758
Save A Family Plan	3	53,175	3	56,903	3	100,000
Save Tomorrow Oppose Pollution	1	12,500	1	25,000		
Shastri Indo-Canadian Institute	1	7,640	1	4,738		
The Society of Friends of Nepal (SOFON)					1	19,500
Sisters of Holy Cross			2	14,540		
St. Joseph Save the Children Club	4	18,708	2	7,976	1	5,000
Stirling Vietnamese Refugee Aid Organization (SVRAO)	1	1,000				
Southridge Community Church, Lloydminster	1	27,394			1	2,000
SIM Canada	8	191,174	12	170,565	5	100,000
Unitarian Service Committee USC Canada	1	119,167	9	96,681	6	100,000
The United Church of Canada, DWO	20	219,669	18	178,014	7	86,618
The University of Alberta	7	18,110	6	11,589		
The University of Calgary	1	39,898	1	50,000	1	50,000
The University of Lethbridge	3	34,899	1	14,995		
Vedanta Society of Calgary	1	3,000				
World Concern Canada Association	1	22,770	2	21,326		
World Job and Food Bank, Inc.	1	7,222			10	7,040
World University Service of Canada (WUSC)	1	3,840	1	4,900		
World Vision Canada	21	528,353	10	450,000	3	100,000
Wycliffe Bible Translators of Canada, Inc.	8	240,997	6	163,661		
YMCA - Alberta Region			1	3,374		
YMCA of Edmonton	3	6,850	4	7,663		
YMCA of Canada	2	6,277	1	2,744		
Total	335	7,167,143	366	6,516,924	253	3,542,844

Financial Statements
Alberta Economic Development and Trade Budget Estimates, Special Warrants and Expenditures Classified by Vote and Sub-Program
Fiscal Year 1987-88

	1987-88 Original Budget $	Prior Year Liabilities $	Special Warrant $	Funds Transfer $	Total Authorized $	Expended $
Vote 1 — Departmental Support Services						
Sub-Program 1 — Central Support Services						
Minister's Office	312,260	—	—	33,700	345,960	334,579
Chief Deputy Minister	295,038	—	—	4,000	299,038	296,771
Deputy Minister — Planning and Services	237,413	—	—	(15,000)	222,413	221,803
Administration and Finance Division	2,054,169	—	—	(49,400)	2,004,769	1,959,499
Human Resources Division	284,176	—	—	—	284,176	271,675
Communications Division	200,174	—	—	86,400	286,574	267,978
Financial Programs Division	454,715	—	—	1,000	455,715	430,344
Total Sub-Program 1	3,837,945	—	—	60,700	3,898,645	3,782,649
Sub-Program 2 — Planning and Economic Analysis						
Strategic Planning Division	1,496,697	—	—	(52,200)	1,444,497	1,351,914
Futures Compendium	480,631	—	—	(8,500)	472,131	464,901
Total Sub-Program 2	1,977,328	—	—	(60,700)	1,916,628	1,816,815
Total Vote 1	5,815,273	—	—	—	5,815,273	5,599,464
Vote 2 — Development of Business and Industrial Programs						
Sub-Program 1 — Industry Development	3,792,500	—	—	(51,400)	3,741,100	3,427,837
Sub-Program 2 — Trade Development	5,713,101	—	—	11,500	5,724,601	5,540,506
Sub-Program 3 — Small Business Development						
Small Business Development Division	3,776,718	—	—	45,900	3,822,618	3,660,983
Small Business Development Centres	—	—	500,000	—	500,000	75,202
Total Sub-Program 3	3,776,718	—	500,000	45,900	4,322,618	3,736,185
Sub-Program 4 — Transportation Services	2,530,164	—	—	(8,000)	2,522,164	2,267,887
Sub-Program 5 — Promotion of Trade and Tourism	511,000	—	—	2,000	513,000	508,731
Total Vote 2	16,323,483	—	500,000	—	16,823,483	15,481,146

	1987-88 Original Budget $	Prior Year Liabilities $	Special Warrant $	Funds Transfer $	Total Authorized $	Expended $
VOTE 3 — FINANCIAL ASSISTANCE TO ALBERTA BUSINESS						
Sub-Program 1 — Financial Assistance via Alberta Opportunity Company	13,276,700	—	—	118,300	13,395,000	13,394,974
Sub-Program 2 — Financial Assistance via Equity Corporations						
Administration	1,077,266	—	—	(78,000)	999,266	861,355
Grants to Investors	6,407,000	—	—	(328,300)	6,078,700	4,483,423
Total Sub-Program 2	7,484,266	—	—	(406,300)	7,077,966	5,344,778
Sub-Program 3 — Financial Assistance to Exporters	1,650,000	—	—	—	1,650,000	443,718
Sub-Program 4 — Financial Assistance for Product and Market Development						
Market Development Assistance	750,000	—	—	—	750,000	440,367
Product Development Assistance	250,000	—	—	—	250,000	243,676
Total Sub-Program 4	1,000,000	—	—	—	1,000,000	684,043
Sub-Program 5 — Small Business Term Assistance	552,995	—	—	138,000	690,995	668,098
Sub-Program 6 — Financial Assistance to Local Airport Authorities	—	—	—	150,000	150,000	150,000
Total Vote 3	23,963,961	—	—	—	23,963,961	20,685,611

	1987-88 Original Budget $	Prior Year Liabilities $	Special Warrant $	Funds Transfer $	Total Authorized $	Expended $
VOTE 4 — FINANCING ECONOMIC DEVELOPMENT PROJECTS						
Sub-Program 1 — Transportation Infrastructure						
Rail Relocation - Fort Saskatchewan	84,200	—	—	—	84,200	—
Daishowa Canada Company Ltd.	—	—	17,000,000	—	17,000,000	17,000,000
Total Sub-Program 1	84,200	—	17,000,000	—	17,084,200	17,000,000
Sub-Program 3 — Expansion and Consolidation Projects						
Sturdy-Wood Ltd.	—	—	1,300,000	—	1,300,000	1,300,000
Proctor and Gamble Cellulose Ltd.	2,000,000	—	—	250,000	2,250,000	2,248,200
Alberta Intermodal Services Ltd.	12,267,000	—	—	—	12,267,000	12,267,000
XL Food Systems Ltd.	1,500,000	—	—	(250,000)	1,250,000	—
EDO Canada Limited	—	—	2,300,000	—	2,300,000	2,300,000
Total Sub-Program 3	15,767,000	—	3,600,000	—	19,367,000	18,115,200
	15,851,200	—	20,600,000	—	36,451,200	35,115,200
LESS: Capitalized as a voted non-budgetary disbursement	(15,767,000)	—	(3,600,000)	—	(19,367,000)	(18,115,200)
Total Vote 4	84,200	—	17,000,000	—	17,084,200	17,000,000
VOTE 5 — INTERNATIONAL ASSISTANCE						
Administrative Support	120,283	—	—	—	120,283	113,797
Grants	3,543,000	—	—	—	3,543,000	3,542,844
Total Vote 5	3,663,283	—	—	—	3,663,283	3,656,641

	1987-88 Original Budget $	Prior Year Liabilities $	Special Warrant $	Funds Transfer $	Total Authorized $	Expended $
VOTE 6 — FINANCIAL SUPPORT FOR ECONOMIC DIVERSIFICATION INITIATIVES						
Sub-Program 1 — Transferable Amount	3,000,000	—	—	(2,257,500)	742,500	—
Sub-Program 3 — Economic Development and Trade						
Alberta Air R.V. Ltd.	—	—	—	110,000	110,000	110,000
Downhole Tools Inc.	—	—	—	300,000	300,000	300,000
Petroleum Technology Exchange and Training Centre	—	—	—	137,500	137,500	117,500
Weldwood of Canada Ltd.	—	—	—	200,000	200,000	200,000
New Noble Services	—	—	—	300,000	300,000	300,000
New Venture Program — University of Calgary	—	—	—	250,000	250,000	250,000
Alberta Summer Institute for Petroleum Industrial Development	—	—	—	50,000	50,000	50,000
Coulter Radiator	—	—	—	150,000	150,000	150,000
Junior Achievement Project	—	—	—	100,000	100,000	100,000
Alberta Chamber of Commerce — International Marketing Initiatives	—	—	—	250,000	250,000	250,000
Total Sub-Program 3	—	—	—	1,847,500	1,847,500	1,827,500
Sub-Program 4 — Forestry, Lands and Wildlife						
Alberta Land Surveyors' Association	—	—	—	100,000	100,000	100,000
Total Sub-Program 4	—	—	—	100,000	100,000	100,000
Sub-Program 6 — Tourism						
XV Olympic Winter Games Opening Ceremonies	—	—	—	250,000	250,000	250,000
Total Sub-Program 6	—	—	—	250,000	250,000	250,000
Sub-Program 7 — Culture and Multiculturalism						
Purchase of Expo '86 Dinosaur Models	—	—	—	60,000	60,000	60,000
Total Sub-Program 7	—	—	—	60,000	60,000	60,000
	3,000,000	—	—	—	3,000,000	2,237,500
Less: Capitalized as a voted non-budgetary disbursement	—	—	—	(1,500,000)	(1,500,000)	(860,000)
Total Vote 6	3,000,000	—	—	(1,500,000)	1,500,000	1,377,500
Department Total 1988	52,850,200	—	17,500,000	(1,500,000)	68,850,200	63,800,362
Departmental Total 1987*	66,086,790	—	8,719,900	—	74,806,690	61,445,785

* The 1987 figures have been restated where necessary to conform to the 1988 presentation.